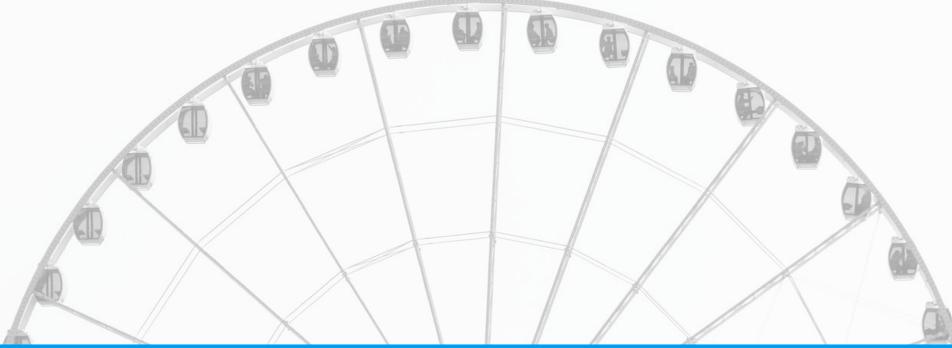


### What's the Point...

of Measuring Engagement?

May 26th - 2pm Central



#### Presenters



**Michael Faulkner** Vice President, Solutions



**Chris Dolan**Vice President, Product &
Strategy



**Greg Goulet**Technology
Hill Country Bible Church





### Housekeeping

Submit Questions using Q&A Button in Control Panel







### Agenda

- What's the point?
- Church Partner Spotlight
- Understanding Engagement Changes
- TouchPoint's Engagement Feature

# What's the Point of Measuring Engagement?



Reactively Minister

Proactively Minister





### Greg Goulet, Technology Expert



## Understanding Engagement Changes



### Identify Changes in Church Engagement













### Engagement Can Change Quickly











### A Healthy Church is a Growing Church



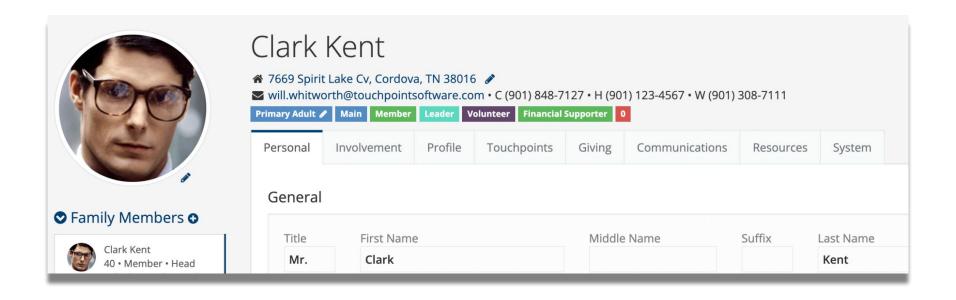




### How to Measure Engagement?



### It Begins with Status Badges





Edit Saved Search		×
Search Name		
Financial Supporter		
Owner		
David		
☐ Public?	✓ Status Flag	
Run Order	Limit to Role	
61	Finance	~
☑ Display as Badge	Colors	•
✓ Store History	<b>Points</b>	
		Cancel Save



### **Engagement Markers**

#### **Changing**

- Giving
- Attendance
- Leadership
- Serving
- Disciple Making
- Ministry-Specifics

#### One-time:

- Conversion
- Baptism
- Membership
- Other key milestones



### Let's Compare 2 Engaged People





- Attends 3 out of 4 Sundays
- Recurring Giving Monthly
- Attends Women's Bible Study 1x/Month
- No leading
- Volunteers at VBS each Summer

- Lucky to attend 1 Sunday / Month
- Writes a check at least 1x / quarter
- Leads and attends his SG every Wed
- Does not volunteer actively



### Not about Ranking / Gold Stars





### Not about Ranking / Gold Stars

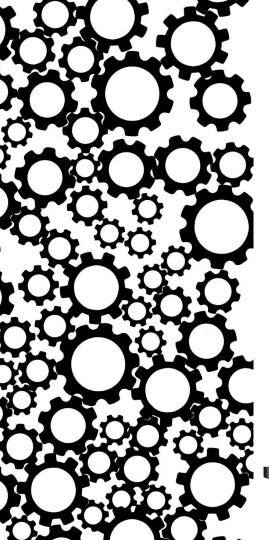


Baseline per Person

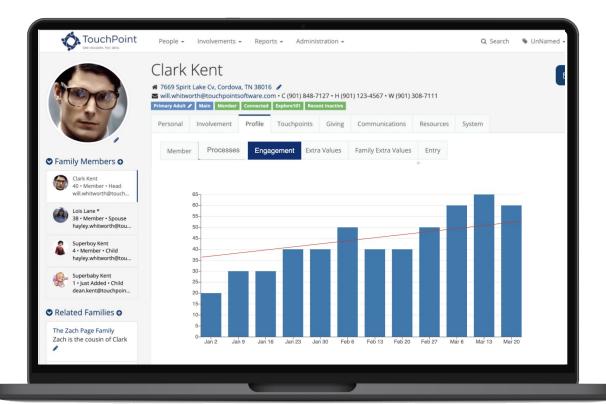


How?

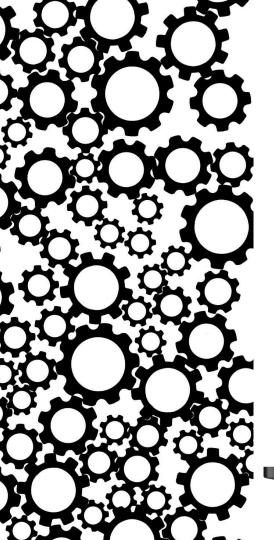




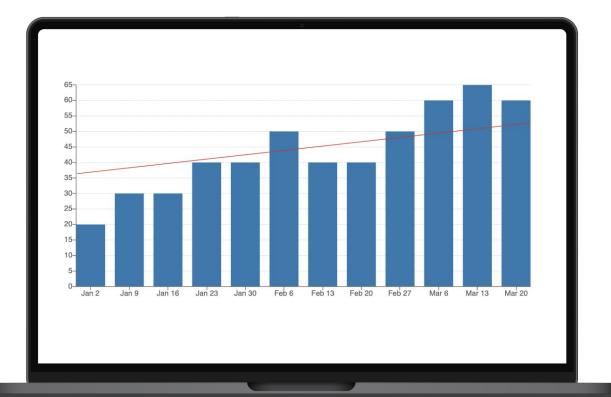
### Viewing Over Time



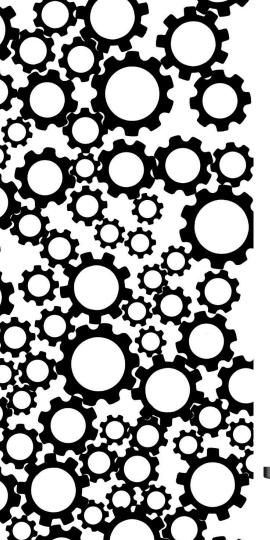




### Direction of the Trend



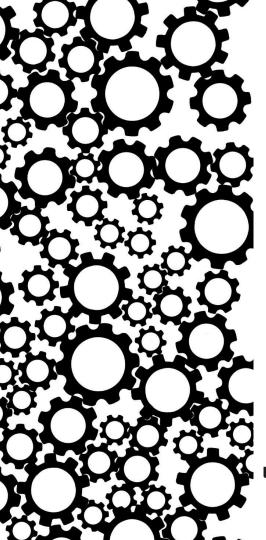




### New Search Builder Condition

Condition	Comparison	Number Value	
Engagement Score Change Pct ▼	Greater ▼	10	
tart Date	End Date		
01/01/2022	05/26/2022		<b>#</b>
		Cancel	Save
		Cancel	Sa





### Schedule a Task

	ents - Reports - Administration -		×	Search • UnNamed •	
Save As Saved Searches	Task About 3 people  Task Details:				
ese conditions	Set up time to meet with them and hear wh	le	nmunication	Fellov	
Ru	Engagement Change ×			7) 037-7533	
	Owner:	Assignee:		7) 037-7533 <u>igthoang@web-essentials.co</u>	
	Women's Ministry 3195071	Katherine George (45) 3191376	~		
	Due:	Limit to Role:			
	06/09/2022	PC	~		
		Cancel	Save		



### How to prepare?

- Define engagement
- Measure the right things
- Build searches
- Draft weighting of metrics



## **QUESTIONS?**



